

**ARIZONA DRAGON BOAT FESTIVAL**  
**FINANCIAL REPORT - 2018 BUDGET & 2018 ACTUALS**

**EXPENSES**

	2018 Budget		** - Estimates	2018 Actuals	
	CASH	IN-KIND		CASH	IN-KIND
<b>CHARITY</b>					
Arizona Disabled Sports	25%	(1,000.00)	Arizona Disabled Sports	0.00	
Secondary Charity (Net profit)			Secondary Charity**		
<b>Total for Charity</b>		<b>(1,000.00)</b>	<b>Total for Charity</b>	-	-
<b>CREATIVE</b>					
500M Awards	(5,000.00)		500M Awards	(4,584.27)	
250M, 1000M & Team Awards	(500.00)		250M, 1000M & Team Awards	(295.19)	
Printing - Program, Surveys, Race Gr	(3,000.00)		Patches		
			Printing - Posters, Flyers, Misc R	(3,778.81)	
Advertising	(1,000.00)		Advertising		
Signs (Banner)	(1,000.00)		Signs (Banner)	(475.00)	
<b>Total for Creative</b>	<b>(10,500.00)</b>	-	<b>Total for Creative</b>	<b>(9,133.27)</b>	-
<b>FACILITIES</b>					
Tents, Stage, Tables, Misers Etc.	(9,500.00)		Tents, Stage, Tables, Generator:	(8,114.73)	
Sound System	(3,500.00)		Sound System	(3,500.00)	
Radios	(500.00)		Radios**	(240.00)	
Restrooms - 22 qty	(1,700.00)		Restrooms - 22 qty	(1,558.02)	
<b>Total for Facilities</b>	<b>(15,200.00)</b>	-	<b>Total for Facilities</b>	<b>(13,412.75)</b>	-
<b>OFFICIATING</b>					
Best Wave LLC - Race-It	(1,200.00)		Best Wave LLC - Race-It	(962.50)	
Dock Master - Kerry Chow	(1,700.00)		Dock Master - Kerry Chow	(1,700.00)	
Lodging - Baymont Inn & Suites		(1,000.00)	Lodging	-	-\$1,000.00
Safety Boats & Drivers	(1,000.00)		Safety Boats & Drivers	(300.00)	
Chief Official - Dr. Joel Schilling	(300.00)		Chief Official - Dr. Joel Schilling	-	
			Finish Line Expenses	(607.95)	
<b>Total for Officiating</b>	<b>(4,200.00)</b>	<b>(1,000.00)</b>	<b>Total for Officiating</b>	<b>(3,570.45)</b>	<b>(1,000.00)</b>
<b>ON THE LAND</b>					
5 Rental Buses & Gas (3 Sat, 2 Sun)	(4,000.00)		5 Rental Buses & Gas (3 Sat, 2 Sun)	(4,250.00)	
Marshaling Area/Results Board	-		Marshaling Area/Results Board	(840.42)	
Security Guards	(1,700.00)		Security Guards	(1,522.56)	
Bike Racks	(350.00)		Bike Racks	(474.30)	
Camera Rental	(250.00)		Camera Rental	(37.84)	
Golf Cart Rental	(700.00)		Golf Cart Rental	(451.78)	
<b>Total for On the Land</b>	<b>(7,000.00)</b>	-	<b>Total for On the Land</b>	<b>(7,576.90)</b>	-
<b>ON THE WATER</b>					
Truck Rental for Transporting Boats (	(500.00)		Truck Rental for Transporting Boats	(292.52)	
Other (Docks, Lanes, Signage)	(200.00)		Other (Docks, Lanes, Signage)	(333.14)	
<b>Total for On the Water</b>	<b>(700.00)</b>	-	<b>Total for On the Water</b>	<b>(625.66)</b>	-
<b>INSURANCE</b>					
Insurance	(3,000.00)		Insurance	(4,810.00)	
<b>Total for Insurance</b>	<b>(3,000.00)</b>	-	<b>Total for Insurance</b>	<b>(4,810.00)</b>	-
<b>CITY OF TEMPE</b>					
Event Application	(235.00)		Event Application	(235.00)	
Lake User Fee	(200.00)		Lake User Fee	(200.00)	
Police Personnel (1 ppl per day,	(3,000.00)		Police Personnel (\$67/hr, 1 ppl	(2,613.00)	
Traffic Operations - Banner			Traffic Operations - Banner		
Tempe Town Lake Marina Rental	(1,000.00)		Tempe Town Lake Marina	(1,000.00)	
Garbage pickup	(1,200.00)		Garbage pickup	(978.35)	
Fire Personnel \$64/hr, 4 ppl	(9,000.00)		Fire Personnel (\$64/hr, 4 ppl	(5,203.30)	
<b>Total for City of Tempe</b>	<b>(14,635.00)</b>	-	<b>Total for City of Tempe</b>	<b>(10,229.65)</b>	-
<b>VOLUNTEERS</b>					
Volunteers T-shirts		(700.00)	Volunteers T-shirts		(700.00)
Volunteer Food & Drinks	(1,000.00)	(1,000.00)	Volunteer Food & Drinks	(822.59)	(300.00)
Misc (Trash bags, supplies, etc.)	(500.00)		Misc (Trash bags, supplies, etc.)	(21.74)	
Committee Shirts, Visors, & Hats		(150.00)	Committee Shirts, Visors, & Hats		(500.00)
<b>Total for Volunteers</b>	<b>(1,500.00)</b>	<b>(1,850.00)</b>	<b>Total for Volunteers</b>	<b>(844.33)</b>	<b>(1,500.00)</b>
<b>ENTERTAINMENT</b>					
Donation to Monastery	(200.00)	-	Donation to Monastery	(200.00)	-
Flowers for dignitaries	(100.00)		Opening ceremony - Flowers, pæ	(310.00)	
			ASCAP Music License Fee	(100.00)	
Kidz Dragon Lair	(100.00)	-	Kidz Dragon Lair	(112.87)	-
50/50 Raffle	(50.00)		Gift Baskets		
			Festival Happy Hour	(2,050.00)	
<b>Total for Entertainment</b>	<b>(450.00)</b>	-	<b>Total for Entertainment</b>	<b>(2,772.87)</b>	-
<b>MISCELLANEOUS</b>					
PayPal Fees	(700.00)		PayPal Fees	(625.90)	
Miscellaneous	(3,000.00)		Miscellaneous	-	
<b>Total for Miscellaneous</b>	<b>(3,700.00)</b>	-	<b>Total for Miscellaneous</b>	<b>(625.90)</b>	-
<b>SUB-TOTALS (Expense)</b>	<b>(60,885.00)</b>	<b>(3,850.00)</b>	<b>SUB-TOTALS (Expense)</b>	<b>(53,601.78)</b>	<b>(2,500.00)</b>

**INCOME**

2018 Budget			2018 Actuals		
SPONSORSHIP	CASH	IN-KIND	SPONSORSHIP	CASH	IN-KIND
Miscellaneous Donations	5,000.00	1,000.00	Wells Fargo	2,200.00	
Arizona Disabled Sports / Second Charity		1,000.00	Arizona Disabled Sports / Second Charity		
50/50 Raffle	500.00		Raffle ticket sales	359.25	
Tent Rental			Tent Rental	500.00	
ATT	1,000.00		ATT	-	
Water Donations		500.00	Water Donation		-
Chompies - Breakfast for Volunteers		500.00	Chompies - Breakfast for Volunteers		300.00
Excel Screens Printing USA Inc.	1,000.00	850.00	Excel Screens Printing USA Inc.	-	1,200.00
Best Wave LLC - Race-It	500.00		Best Wave LLC - Race-It	-	
Baseline Flowers - Carination for BCS			Baseline Flowers - Carination for BCS		
Baymont Inn & Suites			Baymont Inn & Suites		1,000.00
<b>Total for Sponsorship</b>	<b>8,000.00</b>	<b>3,850.00</b>	<b>Total for Sponsorship</b>	<b>3,059.25</b>	<b>2,500.00</b>
<b>TEAM REGISTRATIONS</b>			<b>TEAM REGISTRATIONS</b>		
Teams	55,000.00	-	Teams	62,882.00	
Team 250 & 1000n	3,000.00		Team 250 & 1000n	3,798.00	
Team Extra Practices	700.00		Team Extra Practices	600.00	
			Kamini Jani Race Clinic	800.00	
			Team Party	2,050.00	
<b>Total for Team Registrations</b>	<b>58,700.00</b>	<b>-</b>	<b>Total for Team Registrations</b>	<b>70,130.00</b>	<b>-</b>
<b>VENDORS</b>			<b>VENDORS</b>		
Vendors	4,000.00		Vendors	4,150.00	
<b>Total for Vendors</b>	<b>4,000.00</b>	<b>-</b>	<b>Total for Vendors</b>	<b>4,150.00</b>	<b>-</b>
<b>SUB-TOTALS (Income)</b>	<b>70,700.00</b>	<b>3,850.00</b>	<b>SUB-TOTALS (Income)</b>	<b>77,339.25</b>	<b>2,500.00</b>

**TOTALS**

	2018 AZDBF Budget				2018 AZDBF Actuals		
	CASH	IN-KIND	TOTAL		CASH	IN-KIND	TOTAL
<b>EXPENSES</b>	(60,885.00)	(3,850.00)	(64,735.00)	<b>EXPENSES</b>	#####	(2,500.00)	(56,101.78)
<b>INCOME</b>	70,700.00	3,850.00	74,550.00	<b>INCOME</b>	77,339.25	2,500.00	79,839.25
<b>PROFIT / (LOSS)</b>	9,815.00	-	<b>9,815.00</b>	<b>PROFIT / (LOSS)</b>	23,737.47	-	<b>23,737.47</b>